### Neural Random Utility and Measured Value

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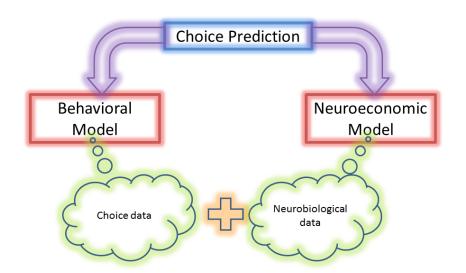
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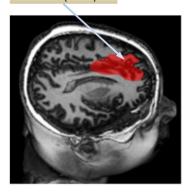
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# Neurobiological dataset

Medial Prefrontal Cortex (mPFC)



Functional Magnetic Resonance Imaging (fMRI) scanner



Levy and Glimcher (2012), Bartra et al (2013): meta-studies indicating that activity in mPFC is tightly correlated with the values subjects place on choice objects

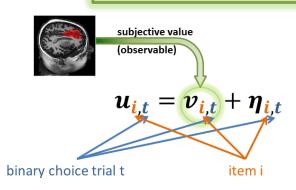


subjective value

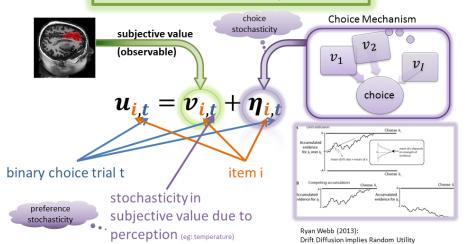
(observable)

$$u_{i,t} = v_{i,t} + \eta_{i,t}$$

Note: subjective value can be measured even in the absence of the choice set



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Note: subjective value can be measured even in the absence of the choice set



subjective value (observable) choice stochasticity

Choice Mechanism

 $v_1$   $v_2$   $v_I$ 

choice

 $u_{i,t} = v_{i,t} + \eta_{i,t}$ 

specification error

preference stochasticity

$$f(X_i) + \omega_i + \nu_{i,t}$$

observable attributes



subjective value (observable) choice stochasticity

Choice Mechanism

 $v_1$   $v_2$   $v_I$ 

choice

 $u_{i,t} = v_{i,t} + \eta_{i,t}$ 

specification error

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$$f(X_i) + \omega_i + \nu_{i,t}$$

observable attributes

$$u_{i,t} = f(X_i) + \varepsilon_{i,t}$$



subjective value (observable) choice stochasticity

Choice Mechanism  $v_2$   $v_I$ 

choice

$$u_{i,t} = v_{i,t} + \eta_{i,t}$$

specification error

preference stochasticity

$$f(X_i) + \omega_i + \nu_{i,t}$$

observable attributes

$$u_{i,t} = Ev_{i,t} + v_{i,t} + \eta_{i,t}$$

$$u_{i,t} = f(X_i) + \varepsilon_{i,t}$$

**NRUM** 



subjective value (observable) choice stochasticity

Choice Mechanism

 $v_1$   $v_2$   $v_I$ 

choice

 $u_{i,t} = v_{i,t} + \eta_{i,t}$ 

specification error

preference stochasticity Hey and Orme (1994): 'core' preference relation (utility function)

In this paper:

$$Ev_{i,t} = \lim_{T \to \infty} \frac{1}{T} \sum_{t=1}^{T} v_{i,t}$$

observable attributes

$$u_{i,t} = Ev_{i,t} + v_{i,t} + \eta_{i,t}$$

$$u_{i,t} = f(X_i) + \varepsilon_{i,t}$$

 $f(X_i) + \omega_i + \nu_{i,t}$ 

**NRUM** 

- $\bullet \ u_{i,t} = v_{i,t} + \eta_{i,t}$
- DM chooses *i* vs. *j* on trial *t* if  $u_{i,t} > u_{j,t}$  (consider only binary choices)  $\Rightarrow y_{ij,t} = \mathbf{1}(u_{i,t} > u_{j,t})$
- $\overline{P[y_{ij,t} = 1 \mid v_{i,t}, v_{j,t}]} = P[\tilde{v}_{ij,t} > \tilde{\eta}_{ji,t} \mid v_{i,t}, v_{j,t}]$ , where  $\tilde{v}_{ij,t} \equiv v_{i,t} v_{j,t}$ ,  $\tilde{\eta}_{ji,t} \equiv \eta_{j,t} \eta_{i,t}$
- ullet assume  $\left| \tilde{\eta}_{ji,t} \sim \operatorname{iid} \mathcal{N} \left( 0, \sigma^2_{ ilde{\eta}} 
  ight) 
  ight| \leftarrow \boxed{\mathsf{A1}}$

$$\Rightarrow P[y_{ij,t} = 1 \mid v_{i,t}, v_{j,t}] = \Phi\left(\frac{\tilde{v}_{ij,t}}{\sigma_{\tilde{\eta}}}\right)$$

- assume  $v_t = (v_{1,t}, \dots, v_{I,t})$  is independent over trials  $\leftarrow \boxed{\mathsf{A2}}$
- $\nu_{i,t} \equiv v_{i,t} \mathbb{E}[v_{i,t}]$  (mean over trials)
- $\Rightarrow P[y_{ij,t} = 1 \mid \mathbb{E}[v_{i,t}], \mathbb{E}[v_{j,t}]] =$  $P[\mathbb{E}[\tilde{v}_{ij,t}] > \tilde{\nu}_{ij,t} + \tilde{\eta}_{ji,t} \mid \mathbb{E}[v_{i,t}], \mathbb{E}[v_{j,t}]]$ 
  - assume  $\left| ilde{
    u}_{ij,t} \equiv 
    u_{i,t} 
    u_{j,t} \sim \mathsf{iid} \; \mathcal{N} \left( 0, \sigma_{\widetilde{
    u}}^2 
    ight) \right| \leftarrow \boxed{\mathsf{A3}}$

$$\Rightarrow \mathsf{P}\left[y_{ij,t} = 1 \mid \mathbb{E}\left[v_{i,t}\right], \mathbb{E}\left[v_{j,t}\right]\right] = \Phi\left(\frac{\mathbb{E}\left[\tilde{v}_{ij,t}\right]}{\sigma_{\tilde{\eta}+\tilde{\nu}}}\right), \text{ where } \sigma_{\tilde{\eta}+\tilde{\nu}}^2 = \sigma_{\tilde{\eta}}^2 + \sigma_{\tilde{\nu}}^2$$

<sup>&</sup>lt;sup>4</sup>Item-pair independence follows from the binary choice setup: realizations for different item-pairs must occur on different trials

# fMRI scanner

## Stage 1

Subjects passively viewed the outcome of a series of small lotteries over changes to their wealth

Purpose: identify the areas of the brain which encoded the subject's subjective values,  $v_{i,t}$ 

### Stage 2

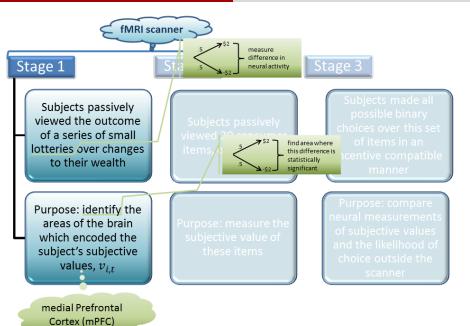
Subjects passively viewed 20 consumer items, one at a time

Purpose: measure the subjective value of these items

### Stage 3

Subjects made all possible binary choices over this set of items in an incentive compatible manner

Purpose: compare neural measurements of subjective values and the likelihood of choice outside the scanner



by observing the

### fMRI scanner

four DVD movies, two books, four art posters, three music CDs, two pieces of stationery, and five monetary lotteries

> Subjects passively viewed the outcome of a series of small otteries over changes to their wealth

Purpose: ident mPFC areas of the brain which encoded the

Stage 2

Subjects passively viewed 20 consumer items, one at a time

Purpose: measure the subjective value of these items All items were presented 12 times in random order to each subject. On 20 randomly selected trials (which were excluded from analysis), subjects were asked whether they preferred the item

they had just seen or a randomly selected amount of money (from \$1 to \$10). Subjects were told that one of these question trials would be randomly realized at the end.

of ite ns in an

Subjects were thinking about the value of the items they were watching

Purpose: compare leural measurements of subjective values and the likelihood of choice outside the scanner

 $v_{i,m}$ ,  $i=1,\dots,20$ ,  $m=1,\dots 11$  for each subject

#### fMRI scanner

### Stage 1

Subjects passively viewed the outcome of a series of small otteries over changes to their wealth

Purpose: identify the areas of the brain which encoded the subject's subjective values,  $v_{i,t}$ 

Each possible binary comparison was presented **twice** (switching the left-right location on each repetition).

The result of one of these choices was randomly selected for realization.

items. one at a time

The choices of subjects were largely consistent (mostly transitive and non-random).

Choices were highly idiosyncratic across subjects.

subjective value of

The goal of this experiment is to determine whether subjective value measured in the absence of choice can be used to predict later choices

### Stage 3

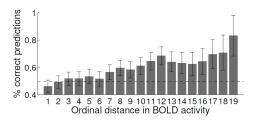
Subjects made all possible binary choices over this set of items in an incentive compatible manner

Purpose: compare neural measurements of subjective values and the likelihood of choice outside the scanner

- Stage 2  $\rightarrow v_{im}$ , i = 1, ..., 20, m = 1, ..., 11 for each subject
- ightarrow rank  $ar{v}_i = rac{1}{11} \sum\limits_{m=1}^{11} v_{im}$  to order the items
  - Compare to Stage 3: prediction rate is  $59 \pm 1\%$  (i.e., in  $59 \pm 1\%$  of trials subjects chose according to this ordering)  $\rightarrow$  not much!

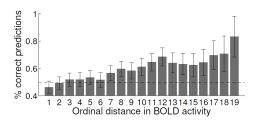
Webb, Glimcher et al (2013)

- Stage  $2 \rightarrow v_{im}$ ,  $i = 1, \dots, 20$ ,  $m = 1, \dots, 11$  for each subject
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  - Can do better!
    - segregate prediction accuracy according to the rank-distance in neural activity between two items



⇒ ordering of subjective values can predict choice outcomes

- Stage  $2 \rightarrow v_{im}$ ,  $i = 1, \dots, 20$ ,  $m = 1, \dots, 11$  for each subject
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⇒ ordering of subjective values can predict choice outcomes

Q: Is subjective value a cardinal quantity? ⇒ NRUM

$$\begin{split} \mathsf{P}\left[y_{ij,t} = 1 \mid v_{i,t}, v_{j,t}\right] &= \Phi\left(\frac{\tilde{v}_{ij,t}}{\sigma_{\tilde{\eta}}}\right) \quad \mathsf{vs} \\ \\ &\boxed{\mathsf{P}\left[y_{ij,t} = 1 \mid \mathbb{E}\left[v_{i,t}\right], \mathbb{E}\left[v_{j,t}\right]\right] = \Phi\left(\frac{\mathbb{E}\left[\tilde{v}_{ij,t}\right]}{\sigma_{\tilde{\eta}+\tilde{\nu}}}\right)} \end{split}$$

Do not observe  $v_{i,t}$  on the trial t in which choice was made



$$\begin{split} \mathsf{P}\left[y_{ij,t} = 1 \mid v_{i,t}, v_{j,t}\right] &= \Phi\left(\frac{\tilde{v}_{ij,t}}{\sigma_{\tilde{\eta}}}\right) \quad \mathsf{vs} \\ \\ &\boxed{\mathsf{P}\left[y_{ij,t} = 1 \mid \mathbb{E}\left[v_{i,t}\right], \mathbb{E}\left[v_{j,t}\right]\right] = \Phi\left(\frac{\mathbb{E}\left[\tilde{v}_{ij,t}\right]}{\sigma_{\tilde{\eta}+\tilde{\nu}}}\right)} \end{split}$$

Do not observe  $v_{i,t}$  on the trial t in which choice was made

To get  $\mathbb{E}\left[\tilde{v}_{ij,t}\right]$ :

Blood-Oxygenation Level Dependent (BOLD) signal

$$B_{i,m} = a + \gamma v_{i,m} + \mu_{i,m}, \quad \mu_{i,m} \sim \text{iid } \mathcal{N}\left(0, \sigma_{\mu}^{2}\right)$$

measurement error

$$ar{B}_i = a + \gamma ar{\mathbf{v}}_i + ar{\mu}_i$$
 (average over  $m$ )  $ar{ ilde{B}}_{ij} = \gamma ar{ ilde{\mathbf{v}}}_{ij} + ar{ ilde{\mu}}_{ij}$  (take difference)

Note: Orderings of  $B_{i,m}$  and  $v_{i,m}$  coincide

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## Ignoring Measurement Error

$$\begin{split} \mathsf{P}\left[y_{ij,t} = 1 \mid \mathbb{E}\left[\mathsf{v}_{i,t}\right], \mathbb{E}\left[\mathsf{v}_{j,t}\right]\right] &= \Phi\left(\frac{\mathbb{E}\left[\tilde{\mathsf{v}}_{ij,t}\right]}{\sigma_{\tilde{\eta}+\tilde{\nu}}}\right) \\ &\mathbb{E}\left[\tilde{\mathsf{v}}_{ij,t}\right]: \quad \tilde{\tilde{B}}_{ij} = \gamma \tilde{\tilde{\mathsf{v}}}_{ij} + \tilde{\tilde{\mu}}_{ij} \\ \mathsf{P}\left[y_{ij,t} = 1 \mid \tilde{\tilde{B}}_{ij}\right] &= \Phi\left(\frac{\gamma^{-1}}{\sigma_{\tilde{\eta}+\tilde{\nu}}}\tilde{\tilde{B}}_{ij}\right) \end{split}$$

Probit model:

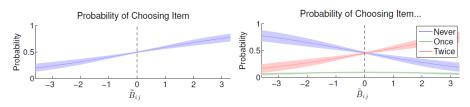
$$\mathsf{P}\left(y_{ij,t}=1
ight) = \Phi\left(c + rac{\gamma^{-1}}{\sigma_{ ilde{\eta}+ ilde{
u}}} ilde{ar{B}}_{ij}
ight)$$

Coefficient	No Constant	Constant
$ \begin{array}{c} \gamma^{-1} \\ \sigma_{\tilde{\nu}+\tilde{\eta}} \end{array} $	0.24 (0.10)	0.24 (0.10) -0.01 (0.08)

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$$y_{ij} = \begin{cases} 0, & y_{ij,1} = y_{ij,2} = 0 \\ 1, & y_{ij,1} + y_{ij,2} = 1 \\ 2, & y_{ij,1} = y_{ij,2} = 1 \end{cases} \quad P(y_{ij} = 0) = \left(1 - \Phi\left(\frac{\gamma^{-1}}{\sigma_{\bar{\eta} + \bar{\nu}}}\tilde{\tilde{B}}_{ij}\right)\right)^{2} \\ 1, & y_{ij,1} + y_{ij,2} = 1 \\ 2, & y_{ij,1} = y_{ij,2} = 1 \end{cases} \quad P(y_{ij} = 1) = 2\left(1 - \Phi\left(\frac{\gamma^{-1}}{\sigma_{\bar{\eta} + \bar{\nu}}}\tilde{\tilde{B}}_{ij}\right)\right) \Phi\left(\frac{\gamma^{-1}}{\sigma_{\bar{\eta} + \bar{\nu}}}\tilde{\tilde{B}}_{ij}\right) \\ \Rightarrow P(y_{ij} = 0) < P(y_{ij} = 2) < P(y_{ij} = 1) \quad \text{for small positive } \tilde{\tilde{B}}_{ij}$$

Data: too few *once* choices when  $\bar{B}_{ii}$  is small (ordered Probit model)



 $\Rightarrow$  need to account for measurement error:  $\bar{B}_{ii} = \gamma \tilde{\bar{v}}_{ii} + \tilde{\bar{\mu}}_{ii}$ Intuition: small  $\tilde{v}_{ii}$  for which once is most likely might correspond to large  $\bar{B}_{ii}$  due to measurement error

# Accounting for Measurement Error

$$\begin{split} \mathsf{P}\left[y_{ij,t} = 1 \mid \mathbb{E}\left[v_{i,t}\right], \mathbb{E}\left[v_{j,t}\right]\right] &= \Phi\left(\frac{\mathbb{E}\left[\tilde{v}_{ij,t}\right]}{\sigma_{\tilde{\eta}+\tilde{\nu}}}\right) \quad \mathbb{E}\left[\tilde{v}_{ij,t}\right] : \tilde{\tilde{B}}_{ij} = \gamma \tilde{\tilde{v}}_{ij} + \tilde{\tilde{\mu}}_{ij} \\ &\left[\mathsf{P}\left[y_{ij,t} = 1 \mid \tilde{\tilde{B}}_{ij}, \tilde{\tilde{\mu}}_{ij}\right] = \Phi\left(\frac{\gamma^{-1}(\tilde{\tilde{B}}_{ij} - \tilde{\tilde{\mu}}_{ij})}{\sigma_{\tilde{\eta}+\tilde{\nu}}}\right)\right] \\ \mu_{i,m} \sim \mathsf{iid} \; \mathcal{N}\left(0, \sigma_{\mu}^{2}\right) \quad \Rightarrow \quad \tilde{\tilde{\mu}}_{ij} \sim \mathcal{N}\left(0, \sigma_{\tilde{\mu}}^{2} \equiv \frac{2}{11}\sigma_{\mu}^{2}\right) \end{split}$$

### Random-effects Probit model:

$$\left| \mathsf{P}\left[ y_{ij,1}, y_{ij,2} \mid \tilde{\bar{B}}_{ij} \right] = \int\limits_{-\infty}^{+\infty} \frac{e^{-\tilde{\mu}_{ij}^2/2\sigma_{\tilde{\mu}}^2}}{\sqrt{2\pi}\sigma_{\tilde{\mu}}} \left[ \prod_{t=1}^2 \mathsf{P}\left[ y_{ij,t} \mid \tilde{\bar{B}}_{ij}, \tilde{\bar{\mu}}_{ij} \right] \right] d\tilde{\bar{\mu}}_{ij} \right|$$

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# Accounting for Measurement Error

### Random-effects Probit model:

$$\begin{split} \mathsf{P}\left[y_{ij,1},y_{ij,2}\mid \tilde{\tilde{B}}_{ij}\right] &= \int\limits_{-\infty}^{+\infty} \frac{e^{-\tilde{\tilde{\mu}}_{ij}^{\,2}/2\sigma_{\tilde{\tilde{\mu}}}^{\,2}}}{\sqrt{2\pi}\sigma_{\tilde{\tilde{\mu}}}} \left[\prod_{t=1}^{2} \mathsf{P}\left[y_{ij,t}\mid \tilde{\tilde{B}}_{ij}, \tilde{\tilde{\mu}}_{ij}\right]\right] \ d\tilde{\tilde{\mu}}_{ij} \\ &\mathsf{P}\left[y_{ij,t} = 1\mid \tilde{\tilde{B}}_{ij}, \tilde{\tilde{\mu}}_{ij}\right] = \Phi\left(\frac{\gamma^{-1}(\tilde{\tilde{B}}_{ij} - \tilde{\tilde{\mu}}_{ij})}{\sigma_{\tilde{\eta} + \tilde{\nu}}}\right) \end{split}$$

### Caveats:

- ①  $\tilde{B}_{ij}$  and  $\tilde{\mu}_{ij}$  are not independent:  $\mathbb{C}\mathrm{ov}\left(\tilde{\tilde{B}}_{ij},\tilde{\tilde{\mu}}_{ij}\right) = 2\mathbb{V}\mathrm{ar}\left[\bar{\mu}_{i}\right] = \frac{2}{11}\sigma_{\mu}^{2}$
- $\Rightarrow$  RE Probit estimate of  $\frac{\gamma^{-1}}{\sigma_{\bar{n}+\bar{\nu}}}$  will be biased towards zero
- ②  $\tilde{\bar{\mu}}_{ij}$  are not independent over choice pairs:  $\mathbb{C}\mathrm{ov}\left(\tilde{\bar{\mu}}_{ij},\tilde{\bar{\mu}}_{ij'}\right)=\mathbb{V}\mathrm{ar}\left[\bar{\mu}_{i}\right]$
- ⇒ RE Probit estimate of standard errors will be biased towards zero
- ⇒ use multi-way clustering techniques (Cameron et al., 2011)

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Coefficient	Prob	it	RE Probit			
Coemoione	No Constant	Constant	No Constant	Constant		
$\frac{\gamma^{-1}}{\sigma_{\tilde{\eta}+\tilde{\nu}}}$	0.24 (0.10)	0.24 (0.10)	1.16 (0.52)	1.16 (0.51)		
c		-0.01 (0.08)		-0.06 (0.37)		
$rac{\sigma_{ ilde{\mu}}^2}{\gamma^2\sigma_{ ilde{\eta}+ ilde{ u}}^2}$			22.36 (3.49)	22.36 (3.50)		

# Subject specific RE Probit

Coeff	Est.	Std. Err.	P-Val	Coeff	Est.	Std. Err.	P-Val
$c_1$	0.03	1.14	0.98	$\gamma_1^{-1}$	-1.17	1.07	0.27
$c_2$	-0.15	1.25	0.91	$\gamma_2^{-1}$	0.66	2.89	0.82
$c_3$	-0.07	1.27	0.95	$\begin{array}{c} \gamma_{2}^{-1} \\ \gamma_{3}^{-1} \\ \gamma_{4}^{-1} \\ \gamma_{5}^{-1} \\ \gamma_{6}^{-1} \end{array}$	-3.25	2.36	0.17
$c_4$	-0.34	1.17	0.77	$\gamma_4^{-1}$	10.14	2.90	0.00
$c_5$	0.08	1.22	0.95	$\gamma_5^{-1}$	1.39	0.57	0.02
$c_6$	-0.07	1.22	0.95	$\gamma_6^{-1}$	-3.23	2.50	0.20
$c_7$	-0.14	1.30	0.91	$\gamma_7^{-1}$	2.78	3.30	0.40
$c_8$	0.41	1.22	0.73	$\gamma_8^{-1}$	10.39	3.53	0.00
$c_9$	-0.18	1.18	0.88	$\gamma_9^{-1}$	4.98	2.38	0.04
$c_{10}$	0.69	1.24	0.58	$\gamma_{10}^{-1}$	5.01	1.39	0.00
$c_{11}$	0.07	1.23	0.95	$\gamma_{11}^{-1}$	2.61	3.18	0.41
$c_{12}$	-0.44	1.14	0.70	$\begin{array}{c} \gamma_7^{-1} \\ \gamma_8^{-1} \\ \gamma_9^{-1} \\ \gamma_{10}^{-1} \\ \gamma_{11}^{-1} \\ \gamma_{12}^{-1} \end{array}$	13.04	3.80	0.00
$\sigma_{\tilde{\mu}}^2$	20.49	3.46					

Note:  $\sigma_{\tilde{\eta}+\tilde{\nu}}=1$ 

- significant reduction of observations
- six  $\gamma_s^{-1}$  are significant and positive / six  $\gamma_s^{-1}$  are not significantly different from zero

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subjective value (observable)

choice stochasticity

Choice Mechanism V2

choice

 $v_1$ 

 $v_I$ 

$$u_{i,t} = v_{i,t} + \eta_{i,t}$$

specification error

preference stochasticity + Measurement Error

+ Assumption of Stability

observable attributes

$$u_{i,t} = Ev_{i,t} + v_{i,t} + \eta_{i,t}$$

$$u_{i,t} = f(X_i) + \varepsilon_{i,t}$$

 $f(X_i) + \omega_i + \nu_{i,t}$ 

**NRUM** 

Webb, Glimcher et al (2013)

- The prediction based on NRUM:
  - Simulate  $y_{s,ij,1}^*$ ,  $y_{s,ij,2}^*$  using

$$P\left[y_{s,ij,t} = 1 \mid \tilde{\bar{B}}_{s,ij}\right] = \Phi\left(\frac{\gamma_s^{-1}}{\sigma_{\tilde{\eta}+\tilde{\nu},s}}\tilde{\bar{B}}_{s,ij}\right)$$

$$subject \qquad \text{RE Probit estimate}$$

- If  $y_{s,ii,1}^* + y_{s,ii,2}^* = y_{s,ij,1} + y_{s,ij,2}$ , then success
- Compare to the prediction at chance:
  - Data: the frequency of  $y_{s,ij,1} + y_{s,ij,2} = 0$  is 46%,  $y_{s,ij,1} + y_{s,ij,2} = 1$  is 9%,  $y_{s,ij,1} + y_{s,ij,2} = 2$  is 45%
  - Percent of correct predictions:  $\frac{1}{4}\times 46+\frac{1}{2}\times 9+\frac{1}{4}\times 45\approx 27\%$
- Compare to RUM:

$$P[y_{s,ij,t} = 1 \mid X_i, X_j] = \Phi((X_i - X_j)\beta_s)$$
'Amazon star' rating & price

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		BOI	LD	Ama	Amazon*		Price		P+B	A+P+B*
	RE		$\frac{\gamma^{-1}}{\sigma_{\bar{\eta}+\bar{\nu}}} = 10$	RE		RE		RE	RE	RE
	Pop	Sub	Pop	Pop	Sub	Pop	Sub	Sub	Sub	Sub
chance	27	27	27	27	27	27	27	27	27	27
pop	31	43	46	47	46	53	52	52	57	60
$sub_1$	29	36	36	55	60	60	63	62	62	62
$sub_2$	30	28	47	38	26	54	55	27	55	47
$sub_3$	24	49	29	33	35	46	40	44	51	45
$\mathrm{sub}_4$	32	53	53	46	45	62	66	56	71	65
$sub_5$	45	48	59	65	72	54	54	79	57	77
$sub_6$	26	40	35	65	70	59	61	71	64	75
$sub_7$	28	33	45	44	39	41	29	65	33	50
$sub_8$	30	49	49	47	45	50	47	45	56	70
$sub_9$	35	50	53	41	35	59	62	47	64	59
$sub_{10}$	33	47	51	48	48	45	42	48	52	54
$sub_{11}$	30	33	41	43	33	57	59	46	60	46
$\mathrm{sub}_{12}$	32	51	49	42	37	48	47	38	56	62

Table IV: Choice prediction rates (%) resulting from 1000 simulated samples generated by our estimates. Prediction rates are calculated for both (Pop)ulation and (Sub)ject-based estimates, and prediction rates are shown for the (pop)ulation as a whole and for each (sub)ject. Prediction rates are also calculated using both (A)mazon and (P)rice observables, (P)rice and the (B)OLD measure, and all three predictors. \*Amazon ratings were not available for the five lotteries, so choice pairs with the lotteries were excluded for these sets of predictions

		BOLD			Ama	Amazon*		Price		P+B	$A+P+B^*$	
		RE $\frac{\gamma^{-1}}{\sigma_{\tilde{\eta}+\tilde{\nu}}} = 1$		)	RE		RE		RE	RE	RE	
	/	Pop	Sub	Pop		Pop	Sub	Pop	Sub	Sub	Sub	Sub
	chance	27	27	27		27	27	27	27	27	27	27
/	pop	31	43	46	Г	47	46	53	$\overline{52}$	52	57	60
_/	$\mathrm{sub}_1$	29	36	36	_	55	60	60	63	$\frac{-62}{}$	62	62
/	$\mathrm{sub}_2$	30	28	47		38	26	54	55	27	55	47
/	$\mathrm{sub}_3$	24	49	29	١	33	35	46	40	44	51	45
/	$\mathrm{sub}_4$	32	53	53	١	46	45	62	60			65
-	biased	45	48	59	١	65	72	Evidence of stability			ility	77
	estimate	26	40	35	1	65	70		of $Ev$	i t in this	S	75
		28	33	45	ı	44	39			xperime		50
	$sub_8$	30	49	49	/	47	45		ioicc c	лрегипе		70
	$\mathrm{sub}_9$	35				41	35	55-	40		04	59
	$\mathrm{sub}_{10}$	33	cali	ibrated		48	48	45	42	4	52	54
	$\mathrm{sub}_{11}$	30	est	timate		43	33	57	59	no co	ntext	46
	$\mathrm{sub}_{12}$	32				42	37	ı 48	4			62
										effe	ects	

Table IV: Choice prediction rates (%) resulting from 1000 simulated samples generated by our estimates. Prediction rates are calculated for both (Pop)ulation and (Sub)ject-based estimates, and prediction rates are shown for the (pop)ulation as a whole and for each (sub)ject. Prediction rates are also calculated using both (A)mazon and (P)rice observables, (P)rice and the (B)OLD measure, and all three predictors. \*Amazon ratings were not available for the five lotteries, so choice pairs with the lotteries were excluded for these sets of

		BOI	LD	Amazon*		Price		A+P*	P+B	A+P+B*
	RE		$\frac{\gamma^{-1}}{\sigma_{\tilde{\eta}+\tilde{\nu}}} = 10$	RE		RE		RE	RE	RE
	Pop	$\operatorname{Sub}$	Pop	Pop	Sub	Pop	Sub	Sub	Sub	Sub
chance	27	27	27	27	27	27	27	27	27	27
pop	31	43	46	47	46	53	<b>52</b>	52	57	60
$\mathrm{sub}_1$	29	36	36	55	60	60	63	62	62	62
$\mathrm{sub}_2$	30	28	47	<b>38</b>	26	54	55	27	55	47
$\mathrm{sub}_3$	24	49	29		35	46	40	44	51	45
$\mathrm{sub}_4$	32	53	53	46	45	20	00	56	71	65
$\mathrm{sub}_5$	45	48						70	57	77
$\mathrm{sub}_6$	26	40	NRU	M just	matcl	nes th	e		64	75
$\mathrm{sub}_{7}$	28	3.	perfo	rman	ce of a	coars	e		33	50
$\mathrm{sub}_8$	30	49	•		oral mo		_		5	70
$\mathrm{sub}_9$	35	50	ь	enavio	oral mo	odei		47	64	59
$\mathrm{sub}_{10}$	33	47				5	14	48	52	54
$\mathrm{sub}_{11}$	30	33	41	43	00	57	59	46	60	46
$\mathrm{sub}_{12}$	32	51	49	42	37	48				

Table IV: Choice prediction rates (%) results generated by our estimates. Prediction behavioral model

(Population and (Sub)ject-based estimates, and protein the (pop)ulation as a whole and for each (sub)ject. Prediction rates are also calculated using both (A)mazon and (P)rice observables, (P)rice and the (B)OLD measure, and all three predictors. \*Amazon ratings were not available for the five lotteries, so choice pairs with the lotteries were excluded for these sets of

### Main Contribution:

- An econometric framework for relating neural measurements to choice prediction, the Neural Random Utility Model, was introduced.
- 2 The comparison of the predictive power of NRUM with established techniques was done based on data from a laboratory experiment:
  - the measured neural activity cardinally encodes valuations and predict choice behavior
  - accounting for measurement error and combining neural data with standard observables improves predictive performance